

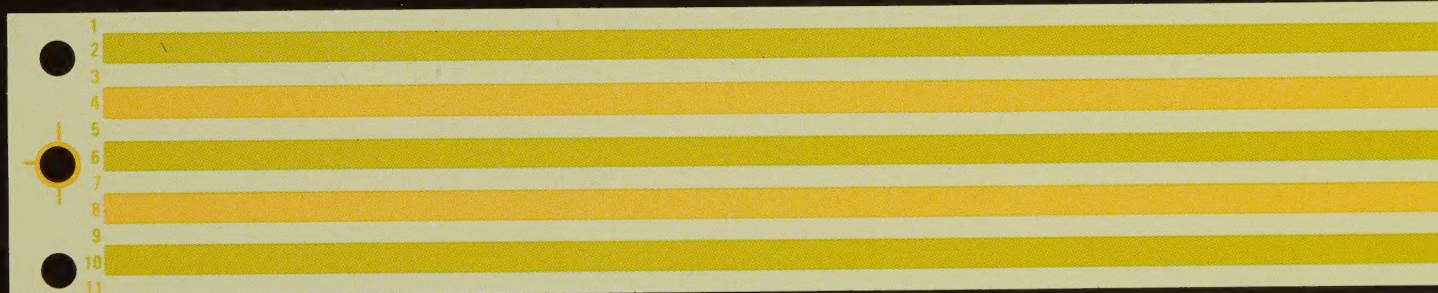
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# Financial Highlights

Expressed in United States currency  
in thousands of dollars except per dollar  
of sales and per share data

# Moore Corporation Limited

	1979	1978
<b>Consolidated Statement of Earnings</b>		
Sales	\$1,541,048	\$1,323,362
Income From Operations	192,141	163,439
<i>Per dollar of sales</i>	12.5¢	12.4¢
Income Taxes	98,292	87,576
<i>Per dollar of sales</i>	6.4¢	6.6¢
Net Earnings	104,131	84,080
<i>Per dollar of sales</i>	6.8¢	6.4¢
<b>Consolidated Balance Sheet</b>		
Working Capital	407,164	342,027
<i>Ratio of current assets to current liabilities</i>	2.9:1	2.9:1
Capital Employed in Business	749,309	670,420
<i>Return on capital employed</i>	14.7%	13.0%
Shareholders' Equity	572,232	508,378
<i>Return on shareholders' equity</i>	19.3%	17.3%
<b>Expenditure for Fixed Assets</b>	47,633	44,836
<b>Per Share Data</b>		
Net Earnings	\$3.72	\$3.00
Dividends Declared	\$1.44	\$1.32
Shareholders' Equity	\$20.42	\$18.14

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## The Business of Moore

Moore is an international organization serving the needs of business, government and other institutions by providing products and services which facilitate the recording, communication, retention and retrieval of business information. Active in 37 countries and with 132 manufacturing plants, Moore is the largest manufacturer of business forms in the world.

Other specialized divisions provide small business computer turnkey systems; direct marketing products; custom packaging and computer graphics services.

## Annual Meeting

The annual meeting of shareholders will be held at 2:00 p.m., Thursday, April 3, 1980, in Commerce Hall, Commerce Court West, (King & Bay Streets), Toronto, Canada.



# Report to Shareholders

The excellent 1979 results culminate a decade of outstanding growth and achievement which further strengthened Moore's position in world markets.

Record sales and earnings were realized for a third successive year. Sales have increased in twenty-six of the last twenty-seven years. Earnings have been higher in twenty-four of the past twenty-seven years.

The 1979 gain reflects the benefits of an overall corporate plan which called for full exploitation of Moore's business strengths.

The plan, conceived in 1977, included a major realignment of operating management, increased emphasis on research and development, maximum expansion of international operations and a program to position Moore in new areas closely related to the manufacture and sale of business forms, which has been the basic business of the Corporation for almost 100 years.

## **Financial**

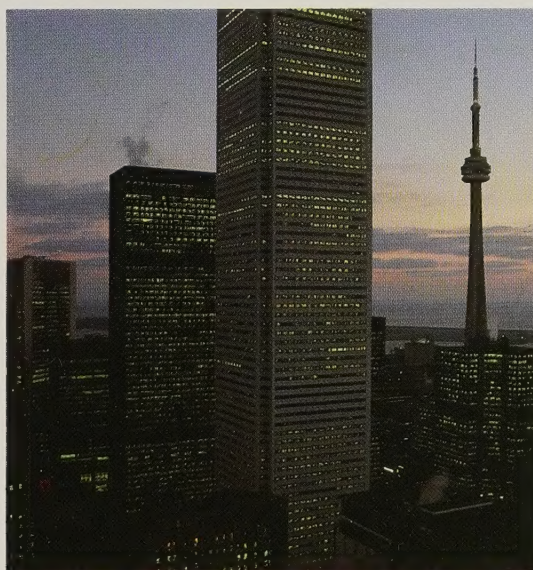
The 1979 improvement in net earnings of 23.8% exceeded the 16.4% gain in sales. Net earnings at \$104.1 million were equal to \$3.72 per share, and compare with \$84.1 million, or \$3.00 per share in 1978.

Earnings include unrealized foreign exchange gains equal to 5¢ per share (12¢ per share in 1978). Expenses relating to the development of the new Moore Business Systems Division were charged against earnings as incurred.

Record sales of \$1.5 billion compare with \$1.3 billion in 1978, with growth occurring in all geographic areas. Increasing emphasis on the reorganization of international business forms activities resulted in a faster rate of growth internationally than the excellent performance in the United States and Canada.

## **Dividends**

The continued growth in earnings permitted an increase in the quarterly dividend effective April 2, 1979 to 36¢ per share giving an annualized rate of \$1.44, up from the previous level of \$1.32. A further



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*New corporate office of Moore Corporation Limited is located in 1 First Canadian Place (above), a 72-storey marble-faced tower which stands out dramatically against the Toronto skyline.*



increase was approved by the Directors on February 8, 1980 when the quarterly dividend was raised to 41 ¢ per share commencing April 1, 1980, giving an annualized rate of \$1.64. Dividends are payable in United States funds and have increased an average of 12.6% per year over the past ten years.

**Business Forms**

Business forms make up some 90% of total sales. Demand grew throughout the year and profit margins improved.

In the United States, Moore's largest single market, paper shortages persisted, restricting production.

Internationally, emphasis continued to be on improving market share. A larger proportion of new capital is being invested in international operations. Since the acquisition of the minority interest in Lamson Industries Limited in 1977, corporate marketing and research programs have been integrated. These activities are proving effective both in building Moore's share of the international market and in improving profitability. Efforts now are concentrated on bringing returns from international business closer to the better North American results.

Expansion continued in the production of carbonless paper, Moore Clean Print, with additional coating facilities brought on stream in Japan, Australia and the United States. Additional capacity is being added to facilities in France.

Contract marketing to large users of forms and the managed forms concept are in the early development stage as Moore continues to respond to the changing needs of world industry and business.

An Education Centre was established in the United States to centralize sales and new product training for Moore business forms representatives in North America. This centre also will provide support to international operations.

The need for forms in business continues to provide excellent opportunities for growth. Today, Moore has over 6,500 sales and marketing personnel working with one million customers in business, government and other institutions throughout the world, designing vital information collection and processing systems.

Over the past five years, some 84% of Moore's capital expenditures have been employed in providing new equipment and modern plants for the manufacture of business forms.

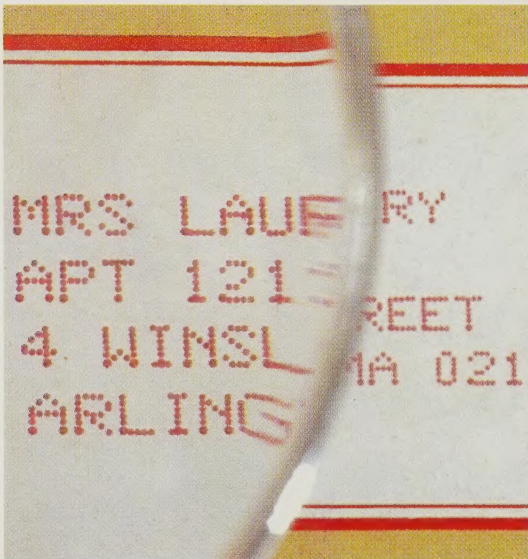
**Moore Business Systems**

A most significant 1979 development was the successful launching of Moore Business Systems. The first turnkey recordkeeping system encompassing hardware, software, service and forms, especially developed by Moore for small and medium-sized businesses was introduced in September, within nine months of the creation of this division. Today Moore Business Systems offers in the United States the advantages of a complete computer-based systems package to ten different business classifications. By 1982, this division expects to be providing more than 150 specialized computer systems to small and medium-sized businesses supported by special equipment, services, forms and other related resources and supplies of the total Moore organization.

This new business venture already is giving evidence of achieving considerable success and holds excellent promise for the long term as an integral part of the Corporation's systems approach for modern management.

**Other Activities**

While still accounting for a relatively small part of total sales and profits, the ideas and products developed for the direct marketing and computer graphic fields are receiving a most favourable reception in the market.



*Moore's Compurite ink-jet printing (above) appears as a pattern of dots. This process is widely used in personalizing material such as direct marketing solicitations. (opposite) Small selection of the thousands of business forms created and manufactured by Moore.*





# N. S. TRACTORS & EQUIPMENT

Parts Shipping Order Form with fields for item description, quantity, price, and total weight. Includes a section for miscellaneous charges and a pickup slip.

*Review our Spring Shopper value at Fingerhut, you will give further!*

Dear Preferred Customer,

Spring is just around the corner and you to be among the first to shop selection of big spring and spring buys. At Fingerhut, that's what you can count on getting more for your shop with us:

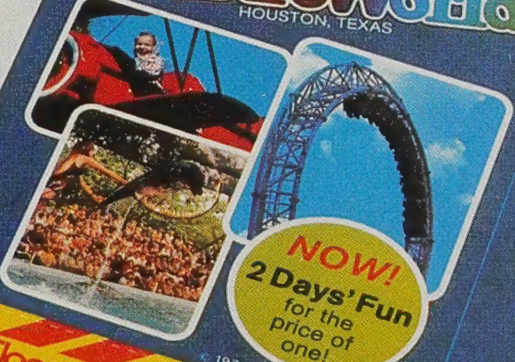
- ☒ OUR WIDE SELECTION OF QUALITY VALUES... Includes many famous brands... pick from warm weather bright home furnishings, do-it-yourself tools, thoughtful gifts... AND
- ☒ AFFORDABLE INFLATION-FIGHTING PRICES you stretch your dollars. And you can stretch your dollars.
- ☒ 30-DAY FREE HOME TRIAL (subject to c approval). VALUE-TEST our products full month. -- Before you spend any money, just one more nice extra that cover for complete details.)
- ☒ FREE GIFT(S) TO KEEP just for trying or products. Just one more nice extra that cover for complete details.)

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*T. Deibel*

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for the price of one!

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Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

This card entitles you and your family to special ticket discounts at AstroWorld, Six Flags Over Texas, and all other Six Flags attractions. We honor American Express, Mastercharge, and VISA. Details on back of card.

Six Flags Fun Seekers Club 1979

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_

This card entitles you and your family to special ticket discounts at AstroWorld, Six Flags Over Texas, and all other Six Flags attractions. We honor American Express, Mastercharge, and VISA. Details on back of card.

Elegant brass candlesticks, handy wooden kitchen utensils, a versatile travel bag plus other free gifts... more reasons why your Fingerhut dollar goes further. See inside cover for full details.

DATE DU RELEVÉ	ACCOUNT NUMBER	REPORT ANY DISCREPANCIES TO
STATEMENT DATE	NO DE COMPTE	SIGNALÉZ TOUTE ÉRRÉUR À
PAYMENTS	CREDIT LINE	DE CREDIT
INTEREST	CREDIT LINE	DE CREDIT
PAYMENTS	CREDIT LINE	DE CREDIT
INTEREST	CREDIT LINE	DE CREDIT
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INTEREST	CREDIT LINE	DE CREDIT

BUS FIRST



Subsequent to the year end, the United States business forms subsidiary agreed in principle to sell its printing machinery plant in Dover, New Hampshire for \$17.5 million. The competitive advantage which Moore has in its business forms production equipment now lies largely in design and engineering and in today's environment, it is more efficient and economical to rely on outside vendors to fabricate equipment to Moore's specifications. This divestiture is in keeping with Moore's policy of directing capital investment into areas which focus on product and system opportunities directly related to the communication of business information.

**Outlook**

Economic forecasts of a recession in the United States are general. Historically the business forms industry resists such downturns. Indeed, factors are present today which point to continued growth for this industry. Management of business everywhere is stressing efficiency to ease the strain of a recession. Increased automation of offices, use of communications networks to transmit business data and a surge in the use of small computers, are important facets of these new trends in industry. These create the need for more business forms and related systems.

Also of significance is the anticipated rise in defence spending in the United States which will undoubtedly stimulate business activity generally and the forms industry especially.

A limiting influence is the shortage of capacity in the paper industry.

Some 70% of computers in use today are in large organizations. Reductions in the cost of computers, however, have made this technology an economic tool for small business concerns, thereby creating an expanding market base which is expected to grow at an accelerated rate of 45% per year world wide through 1983. The segment of this market which Moore is endeavouring to penetrate through its Business Systems Division comprises a minimum of one million small and medium-sized businesses in the United States alone.

Overall, the business forms industry is robust. The early months of 1980 indicate Moore should have another record year in sales and earnings.

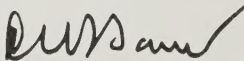
The longer-term outlook is founded on the base established in the seventies. As the Ten-Year Summary shows, that decade, including acquisitions, has been truly outstanding with sales almost quadrupling, earnings and dividends nearly tripled, and there was a significant rise in shareholders' equity. The Corporation invested some \$510 million over the ten-year period in planned programs to achieve this growth, meet customer needs and take advantage of new opportunities.

The reorganization of corporate and management structure, expanded marketing and research operations, the investments in new businesses, and gains in share of world markets all achieved in the seventies will be a base for continued growth in the eighties. Emphasis increasingly will be on improving profit margins and on expanding market share in fields such as computer and information services for small and medium-sized businesses where growth promises to be most rapid.

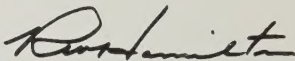
If the seventies may be considered as being characterized by the computer revolution in business, the eighties may prove to be highlighted by extension of that revolution to the many businesses which have yet to benefit from the computer era.

The Corporation's strengths and the target areas to achieve continuing growth are defined clearly to benefit Moore customers, open opportunities for its employees and provide fair returns to shareholders.

On behalf of the Board of Directors, sincere appreciation is expressed for the efforts of everyone associated with Moore which resulted in a successful 1979 and which established a solid base for continued growth.



**D. W. Barr**  
*Chairman*



**R. W. Hamilton**  
*President*

February 21, 1980

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*(opposite) D. W. Barr and R. W. Hamilton.*







# Moore Business Systems Building for Tomorrow

Moore Business Systems is a new name in the Moore corporate family.

This name represents a new project for Moore that grew out of the complex process of identifying, planning, developing and finally launching a business enterprise.

Moore Business Systems is a natural evolution of the Corporation's tradition of creating the most complete information systems possible to constantly improve the ability of management to manage.

New business ventures make an economy dynamic, always changing and growing by providing additional jobs, governmental support and revenues, dividends, and many other benefits for all of society.

At this stage in its development, Moore Business Systems is only an infant to be nurtured by the world-wide Moore organization. The expectation is that this infant will grow to contribute significantly to a corporate family that is almost 100 years young.

Through the innovation of business ideas and the use of know-how and resources, Moore provides opportunity for its people, and maintains a tradition of responding to the systems needs of its customers.

## **Forms – The Base to Build On**

Major businesses have been served for years by highly complex and relatively high-cost computer systems. Moore Business Systems brings the advantages of the computer age to the enormous number of small and medium-sized businesses.

Initially concentrating in the United States, the planning and development team had available extensive information to help provide the data base to determine needs.

Moore Business Forms sales representatives have been calling on business for almost a century. Moore knows its customers' problems and methods of doing business. Forms customers know and trust Moore's products and services. This successful mutually beneficial relationship will help Moore Business Systems penetrate these markets.



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*Operator at keyboard of MBS 20/50 computer designed for small and medium-sized businesses (above). This new product was introduced in 1979 by Moore Business Systems. (opposite) Colour bars on patented Speediread forms provide an "eye track" for ease and accuracy in reading.*



PLATE	REGISTRATION	PLATE	REGISTRATION	PLATE	REGISTRATION	PLATE	REGISTRATION	PLATE	REGISTRATION
WATERTOWN	MA	02172	617-9243250	WATERTOWN	MA	02172	617-9243250	WATERTOWN	MA
JOHN MC DONALD PR	MA	02172	617-9243250	JOHN MC DONALD PR	MA	02172	617-9243250	JOHN MC DONALD PR	MA
70 GALEN ST	MA	02172	617-9243250	70 GALEN ST	MA	02172	617-9243250	70 GALEN ST	MA
UNITED COURIER SERVICE INC	MA	02172	617-9243250	UNITED COURIER SERVICE INC	MA	02172	617-9243250	UNITED COURIER SERVICE INC	MA
WATERTOWN	MA	02172	617-9243250	WATERTOWN	MA	02172	617-9243250	WATERTOWN	MA
MICHAEL TANZER PR	MA	02172	617-9243250	MICHAEL TANZER PR	MA	02172	617-9243250	MICHAEL TANZER PR	MA
211 CONCORD AVE	MA	02172	617-9243250	211 CONCORD AVE	MA	02172	617-9243250	211 CONCORD AVE	MA
BLACK & WHITE TRANSP SVS	MA	02172	617-9243250	BLACK & WHITE TRANSP SVS	MA	02172	617-9243250	BLACK & WHITE TRANSP SVS	MA
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GENERAL PRODUCTS TRANSP CO	MA	02173	617-8629303	GENERAL PRODUCTS TRANSP CO	MA	02173	617-8629303	GENERAL PRODUCTS TRANSP CO	MA
1341 MASS AVE	MA	02173	617-8629303	1341 MASS AVE	MA	02173	617-8629303	1341 MASS AVE	MA
LEXINGTON	MA	02173	617-8621056	LEXINGTON	MA	02173	617-8621056	LEXINGTON	MA
ROBERT BERTINI PR	MA	02173	617-8621056	ROBERT BERTINI PR	MA	02173	617-8621056	ROBERT BERTINI PR	MA
OXBOW TRANSPORT CORPORATION	MA	02173	617-8621056	OXBOW TRANSPORT CORPORATION	MA	02173	617-8621056	OXBOW TRANSPORT CORPORATION	MA
240 BEDFORD ST	MA	02173	617-8621056	240 BEDFORD ST	MA	02173	617-8621056	240 BEDFORD ST	MA
LEXINGTON	MA	02173	617-8611360	LEXINGTON	MA	02173	617-8611360	LEXINGTON	MA
W E MALONEY JR PR	MA	02173	617-8611360	W E MALONEY JR PR	MA	02173	617-8611360	W E MALONEY JR PR	MA
HUTCHINSON INDUSTRIES INC	MA	02173	617-8611360	HUTCHINSON INDUSTRIES INC	MA	02173	617-8611360	HUTCHINSON INDUSTRIES INC	MA
7 HUTCHINSON RD	MA	02173	617-8611360	7 HUTCHINSON RD	MA	02173	617-8611360	7 HUTCHINSON RD	MA
LEXINGTON	MA	02173	617-8611360	LEXINGTON	MA	02173	617-8611360	LEXINGTON	MA
THOMAS DI SILVA PR	MA	02173	617-8611360	THOMAS DI SILVA PR	MA	02173	617-8611360	THOMAS DI SILVA PR	MA



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### The Moore Objective

Moore Business Systems is an important extension of Moore's in-depth experience in providing knowledge and materials to meet the information needs of business, government and other important institutions in the modern world.

That philosophy when applied by Moore Business Systems becomes a standard information system serving over 150 vertical market segments. Each segment of this broad market base is analyzed for its specific problems so that a specially designed program can be developed for the smaller businesses in that segment.

The objective is to make available a vocationalized product aimed at a very broad market base.

### The Business System

Computers are not mystery machines, but are valuable business tools. They essentially collect, store, analyze and deliver information almost instantaneously.

A computer-based business system consists of two major parts—the physical machine (sometimes referred to as the "hardware") and the invisible but important knowledge base (the "software") which directs the machinery to perform useful functions.

Individual enterprises collect and use different kinds of information. However, businesses active in a market segment will tend to have certain common requirements.

Moore Business Systems defines these areas of common concern and provides a compact package of equipment and knowledge—of hardware and software—to meet those needs.

This unique approach of providing a complete management tool for the largest possible number of businesses results in a favourable cost structure.

### The Launching

The first Moore Business Systems MBS 20/50 was introduced at the 1979 annual workshop of the

American Trucking Association in Washington, D.C. The target market: owners of 10 to 150 trucks in a motor freight industry that is noted for the large number of small and ruggedly independent businesses.

After months of detailed research and development, Moore Business Systems identified the major concerns and problems of small trucking businesses, and developed software to meet those needs.

Computer systems especially designed and developed for other business and industry segments are now being produced in a steady stream. At any given moment about 25 customized systems are in some stage of development.

By the end of 1979, 10 market segment applications had been introduced. By the end of 1980, 40 to 50 systems applications will have been launched. The broad goal is to have over 150 different specialized programs by 1982.

### The Equipment

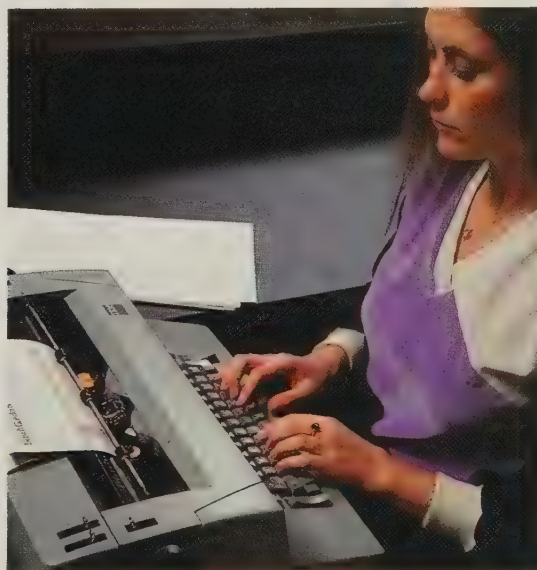
"MBS 20/50" is a typical designation in the short-form language of the computer era to describe the rapidly growing line of products being introduced throughout U.S. industry by Moore Business Systems.

The mini-computer equipment consists of a computer with a typewriter-style keyboard and calculator key pad, a video display screen, and a memory unit using floppy discs for data storage. An auxiliary printer completes the system.

Moore, through its business systems and business forms divisions, provides:

- the software information pre-programmed or placed in the computer in advance of use by the customer;
- training for the individuals operating the equipment;
- back-up service;
- related forms and supplies.

Everything the Moore system needs—hardware, supplies, forms, software and service—is offered from one source, a major benefit.



*Speediset forms for typewriter or handwritten applications (above) contrast with specially designed continuous forms for use on high-speed computers (opposite).*



# Review of Operations

Expressed in United States currency

## Consolidated Statement of Earnings

In 1979, consolidated sales were \$1,541.0 million compared with \$1,323.4 million in 1978, an increase of \$217.6 million or 16.4%. A comparative analysis of sales by product and geographic area follows:

Sales by product:	1979		1978	
(millions)				
Business forms and related products	\$1,390.5	90%	\$1,188.0	90%
Custom packaging	73.7	5	74.0	6
Other products	76.8	5	61.4	4
	\$1,541.0	100%	\$1,323.4	100%

## Sales by geographic area:

(millions)				
North America				
United States	\$ 982.3	64%	\$ 850.7	64%
Canada	135.6	9	119.1	9
International				
Continental Europe	198.2	13	160.4	12
Great Britain	95.7	6	83.0	7
Australasia	57.1	4	51.1	4
Latin America and the Caribbean	53.9	3	43.0	3
Other countries	18.2	1	16.1	1
	\$1,541.0	100%	\$1,323.4	100%

Certain operations in Great Britain were discontinued in 1978. Sales of continuing operations at \$95.7 million were 25.3% over the comparable 1978 level.

Net earnings of \$104.1 million or \$3.72 per share compare with \$84.1 million or \$3.00 per share in 1978, an increase of 23.8%.

Despite high rates of inflation in many of the geographic areas in which the Corporation has operations and steadily increasing operating costs, the operating margin improved in 1979 from 1978. In the United States, business forms operations were affected adversely by paper shortages in the early months of 1979 and, in addition, costs associated with the new Moore Business Systems Division formed in December

1978 were absorbed as incurred against earnings. Furthermore, income from operations of the Corporation's packaging subsidiaries was below 1978 due to a prolonged strike in Canada and depressed market conditions in the United States.

The distribution of the Corporation's sales and income from operations between its North American (Canada and United States) and International operations is shown below: (millions)

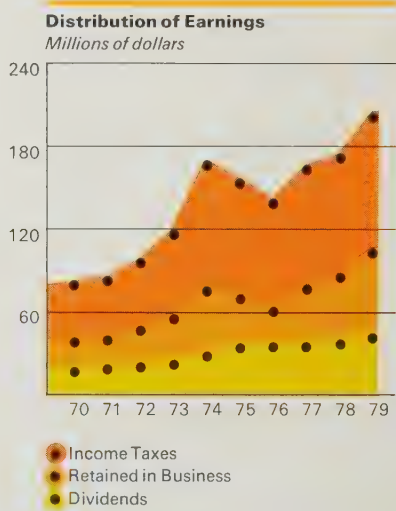
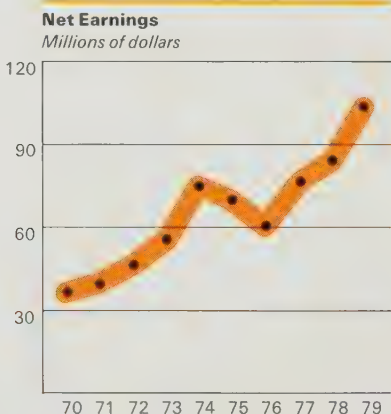
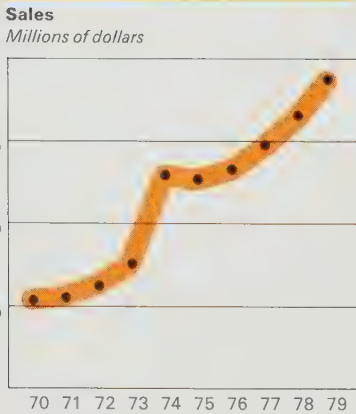
	Sales		Income from Operations	
	1979	1978	1979	1978
North America	\$1,117.9	\$ 969.8	\$166.8	\$143.1
International	423.1	353.6	36.9	30.0
	1,541.0	1,323.4	203.7	173.1
Interest and goodwill			11.6	9.7
	\$1,541.0	\$1,323.4	\$192.1	\$163.4

The effect of discontinued operations on sales and income from operations was immaterial.

Investment and other income totalling \$10.2 million, an increase of \$2.4 million over 1978, consists mainly of interest earned on short-term securities and the Corporation's share of earnings of companies in which it has less than a 50% equity interest. This income in 1979 also includes \$0.8 million of discount earned on the purchase in the open market of \$5.3 million Cdn. of the Corporation's 6% Convertible Subordinated Debentures.

Provision for income taxes in 1979 is 48.6% of pre-tax earnings compared with 51.1% in 1978. The 1979 reduction in the ratio of income tax to pre-tax earnings is due mainly to a lower corporate tax rate in the United States and to changes in United Kingdom tax legislation allowing the release of previously deferred taxes arising from stock relief claims.

Fluctuations in the rates of exchange between the United States dollar and the currencies of countries in which the Corporation conducts operations, produced an unrealized foreign exchange gain in 1979 of \$1.3 million or 5¢ per share compared with a gain of \$3.4 million or 12¢ per share in 1978. The Corporation's accounting policy with respect to the translation of





foreign currencies is described in note 1 of the notes to consolidated financial statements.

There were no extraordinary items in 1979. Extraordinary items, described in note 10 of the notes to consolidated financial statements, reduced 1978 earnings by \$1.6 million or 6¢ per share.

Consolidated Balance Sheet

The consolidated balance sheet continues to reflect the strong financial position maintained by the Corporation.

Working capital at December 31, 1979 of \$407.2 million was \$65.1 million greater than at December 31, 1978. The ratio of current assets to current liabilities was maintained at 2.9:1.

Within working capital, inventories in 1979 increased \$59.1 million or 31.4% reflecting the impact of inflation and a need to rebuild inventories following labour problems experienced by paper mills in the United States during the latter part of 1978 and early 1979 creating a general shortage of paper and a below normal inventory level at the end of 1978. Accounts receivable increased by \$53.5 million or 19.9%, reflecting the growth achieved by the Corporation and the result of a general slowdown in customer remittances due to high interest rates.

Factors contributing to the change in working capital are listed in the consolidated statement of changes in financial position.

Fixed assets purchased in 1979 totalled \$47.6 million compared with \$44.8 million in 1978. A comparative summary by geographic area of the expenditures for land and buildings and machinery and equipment follows: (millions)

	Land & Buildings		Machinery & Equipment	
	1979	1978	1979	1978
United States	\$ 4.2	\$ 7.6	\$17.4	\$15.0
Canada	2.5	.1	1.6	1.5
Continental Europe	2.9	4.6	8.6	6.8
Great Britain	.4	.2	1.8	1.2
Australasia	.8	3.0	3.0	2.2
Latin America and the Caribbean	2.0	.2	2.0	1.8
Other countries	—	.3	.4	.3
	\$12.8	\$16.0	\$34.8	\$28.8

The 1979 return on capital employed in the Corporation's operations was 14.7% compared with 13.0% for 1978.

The 1979 return on shareholders' equity was 19.3% compared with 17.3% for 1978.

Consolidated Statement of Retained Earnings

The quarterly dividend was maintained at 36¢ per share throughout 1979. Dividends for the year totalled \$40.4 million compared with \$37.0 million in 1978, an increase of \$3.4 million or 9.2%.

Acquisitions and Investments

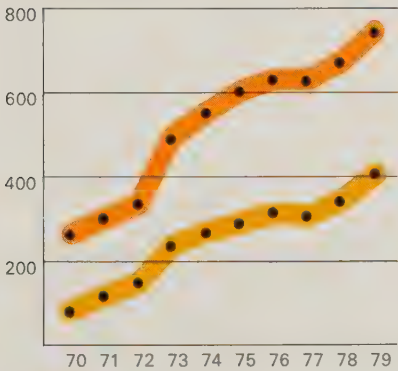
In February 1979, Moore Business Forms, Inc., the Corporation's principal United States subsidiary, acquired all of the shares of Klein & Rupnik Associates Inc., in Albany, New York for \$0.7 million. Subsequently this subsidiary was merged into Moore Business Forms, Inc. and operates as part of the International Graphics Division.

Formularios y Procedimientos Moore, S.A., an associated company in Venezuela, increased its capitalization to partially finance the acquisition of a new facility to house the company's manufacturing operations. The Corporation invested an additional \$0.4 million to maintain its equity interest in the company at 49%.

Distribution of Revenue

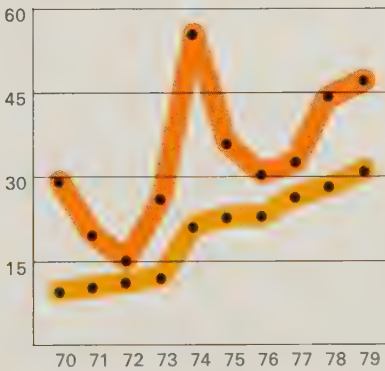
	1979	1978
Sales and investment and other income	100.0%	100.0%
Used as follows:		
Wages, salaries and employee benefits	32.2	33.3
Materials, supplies and services	51.8	50.8
Depreciation	2.0	2.2
Income, property and other taxes	7.3	7.5
Allocated to minority interests	.1	.1
Unrealized foreign exchange adjustments	(.1)	(.3)
Extraordinary items	—	.1
Dividends	2.6	2.8
Retained in business	4.1	3.5

Capital Employed and Working Capital  
Millions of dollars



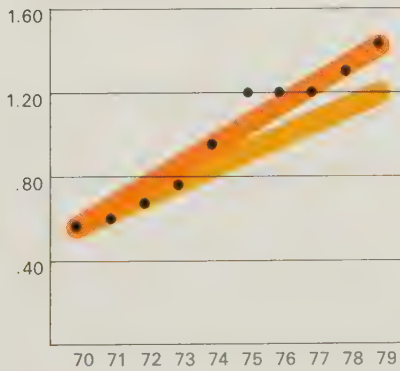
● Capital Employed  
● Working Capital

Capital Expenditures and Depreciation  
Millions of dollars



● Capital Expenditures  
● Depreciation

Dividends Declared Per Share  
Dollars per share



● Dividends Per Share  
● Average Annual Increase in Dividends of 10.7%  
● Average Annual Increase in Canadian Consumer Price Index of 7.8%.



# Consolidated Balance Sheet

As at December 31  
Expressed in United States currency  
in thousands of dollars

## Assets

	1979	1978
<b>Current Assets</b>		
Cash	\$ 13,521	\$ 12,754
Short-term securities, at cost which is approximate market value	36,139	45,029
Accounts receivable	322,396	268,945
Inventories	247,506	188,366
Prepaid expenses	6,392	5,911
<b>Total Current Assets</b>	<b>625,954</b>	<b>521,005</b>
<b>Fixed Assets</b>		
Land	19,098	20,055
Buildings	137,381	127,265
Machinery and equipment	398,691	372,297
	555,170	519,617
Less: Accumulated depreciation	246,086	221,577
	309,084	298,040
<b>Investment in Associated Corporations</b> (Note 2)	<b>14,608</b>	<b>11,530</b>
<b>Other Assets</b> (Note 3)	<b>18,453</b>	<b>18,823</b>
	<b>\$ 968,099</b>	<b>\$ 849,398</b>



Moore  
Corporation  
Limited

Liabilities

	1979	1978
<b>Current Liabilities</b>		
Bank loans	\$ 25,855	\$ 16,561
Accounts payable and accruals	153,495	128,295
Dividends payable	10,088	9,247
Accrued income taxes	29,352	24,875
<b>Total Current Liabilities</b>	<b>218,790</b>	<b>178,978</b>
<b>Long-Term Debt</b> (Note 4)	<b>111,291</b>	<b>96,614</b>
<b>Deferred Income Taxes and Liabilities</b> (Note 5)	<b>55,598</b>	<b>55,863</b>
<b>Equity of Minority Shareholders in Subsidiary Corporations</b>	<b>10,188</b>	<b>9,565</b>
	<b>395,867</b>	<b>341,020</b>

Shareholders' Equity

<b>Common Shares</b> (Note 6)		
Authorized: 40,000,000 shares without par value		
Issued: 28,023,146 shares (28,020,646 shares in 1978)	33,253	33,178
<b>Retained Earnings</b>	<b>538,979</b>	<b>475,200</b>
	<b>572,232</b>	<b>508,378</b>
	<b>\$ 968,099</b>	<b>\$ 849,398</b>

Approved by the Board of Directors:

  
Director

  
Director



# Consolidated Statement of Earnings

For the year ended December 31  
Expressed in United States currency  
in thousands of dollars  
except earnings per share

# Moore Corporation Limited

	1979	1978
Sales	\$1,541,048	\$1,323,362
Cost of sales, selling and administrative expenses	1,317,831	1,131,091
Depreciation	31,076	28,832
	1,348,907	1,159,923
Income from operations	192,141	163,439
Investment and other income	10,244	7,795
Earnings before income taxes, minority interests, unrealized foreign exchange adjustments and extraordinary items	202,385	171,234
Income taxes (Note 5)	98,292	87,576
Minority interests	1,271	1,355
Earnings before unrealized foreign exchange adjustments and extraordinary items	102,822	82,303
Unrealized foreign exchange adjustments	1,309	3,425
Earnings before extraordinary items	104,131	85,728
Extraordinary items (Note 10)	—	1,648
Net Earnings	\$ 104,131	\$ 84,080
Earnings Per Share (Note 8)		
Before extraordinary items	\$3.72	\$3.06
After extraordinary items	\$3.72	\$3.00

# Consolidated Statement of Retained Earnings

For the year ended December 31  
Expressed in United States currency  
in thousands of dollars

	1979	1978
Balance at beginning of year	\$ 475,200	\$ 448,145
Net earnings	104,131	84,080
	579,331	532,225
Dividends \$1.44 per share (\$1.32 per share in 1978)	40,352	36,987
Excess of cost of shares cancelled over their stated value	—	20,038
Balance at End of Year	\$ 538,979	\$ 475,200



# Consolidated Statement of Changes in Financial Position

For the year ended December 31  
Expressed in United States currency  
in thousands of dollars

	1979	1978
<b>Sources of Working Capital</b>		
Earnings before extraordinary items	\$ 104,131	\$ 85,728
Items not requiring current outlays of working capital, principally depreciation, deferred income taxes and minority interests	34,069	35,130
Working capital from operations	138,200	120,858
Additions to long -term debt	23,144	10,235
Sale of fixed assets	5,648	5,103
United Kingdom Advance Corporation Tax	—	2,246
Other sources	186	634
	167,178	139,076
<b>Applications of Working Capital</b>		
Expenditure for fixed assets	47,633	44,836
Dividends	40,352	36,987
Deferred pension liability	—	6,553
Reductions in long -term debt	10,117	4,360
Investment in subsidiary corporations net of working capital acquired	649	2,879
Tax arising on cancellation of shares of the Corporation held by a subsidiary	—	2,789
Investment in associated corporations	398	1,208
Deferred charges	905	935
Extraordinary items	—	819
Dividends paid by subsidiaries to minority interests	530	577
United Kingdom Advance Corporation Tax	173	—
Other applications	1,284	755
	102,041	102,698
<b>Increase in Working Capital</b>	65,137	36,378
<b>Working Capital at Beginning of Year</b>	342,027	305,649
<b>Working Capital at End of Year</b>	\$ 407,164	\$ 342,027



# Notes to Consolidated Financial Statements

Year ended December 31, 1979  
Expressed in United States currency

# Moore Corporation Limited

## Note 1 Summary of Accounting Policies

### Principles of Consolidation:

Moore Corporation Limited is incorporated under the laws of the Province of Ontario, Canada.

The consolidated financial statements include the accounts of Moore Corporation Limited and all of its subsidiary corporations and are prepared in accordance with accounting principles generally accepted in Canada.

### Translation of foreign currencies:

The consolidated financial statements are expressed in United States currency because the greater part of the net assets and earnings are located or originate in the United States. Canadian and other currencies have been translated into United States currency on the following bases:

Current assets, current liabilities, pension liabilities, long-term receivables and long-term debt, at the year-end rates of exchange;

All other assets, liabilities, accumulated depreciation and related charges against earnings and share capital, at historical rates of exchange;

Income and expenses, other than depreciation, at average exchange rates during the year.

Net unrealized losses arising on translation of foreign currencies are charged to earnings. Net unrealized gains are deferred and included in accounts payable and accruals to the extent they exceed any losses previously charged to earnings.

Realized exchange gains or losses are included in earnings.

### Inventories:

Inventories of raw materials and work in process are valued at the lower of cost and replacement cost and inventories of finished goods at the lower of cost and net realizable value. The cost of the principal raw material inventories and the raw material content of finished goods inventories in Canada and the United States is determined on the last-in, first-out basis. The cost of all other inventories is determined on the first-in, first-out basis.

### Fixed assets and depreciation:

Fixed assets are stated at historical cost after deducting investment tax credits and other grants on eligible capital assets. Depreciation is provided on a basis that will amortize the cost of depreciable assets over their estimated useful lives using the straight-line method.

The estimated useful lives of buildings range from 20 to 50 years and of machinery and equipment from 5 to 17 years.

Gains or losses on the disposal of fixed assets are included in earnings and the cost and accumulated depreciation related to these assets are removed from the accounts.

### Investment in associated corporations:

The Corporation accounts for its investment in associated corporations by the equity method.

### Goodwill:

Goodwill represents the net excess of the cost of shares in subsidiaries over the book value of their net assets at date of acquisition, less the portion thereof allocated to tangible assets, and is being amortized by the straight-line method over a period of forty years.

### Amortization of deferred costs:

Deferred debenture costs are amortized over a ten-year period and deferred production engineering costs are amortized over varying periods not exceeding five years.

### Income taxes:

The Corporation accounts for income taxes on the tax allocation basis which relates income taxes to the accounting income for the year.

The Corporation takes into consolidated earnings the reduction in United Kingdom income taxes resulting from the release of previously recorded deferred income taxes arising from United Kingdom stock relief claims when there is reasonable assurance that a prior year's stock relief claim will not become taxable in the future.

The Corporation provides for withholding taxes on the undistributed earnings of subsidiaries only if plans exist to declare dividends in the future which would be in excess of a subsidiary's anticipated future earnings. In the absence of this condition, existing retained earnings are considered to have been reinvested indefinitely by the subsidiaries.

## Note 2 Investment in Associated Corporations

(In thousands)	1979	1978
Toppan Moore Company, Ltd. (45% owned)	\$ 12,377	\$ 9,942
Moore Business Forms de Centro America, S.A. (49% owned)	1,212	1,171
Formularios y Procedimientos Moore, S.A. (49% owned)	1,019	417
	<b>\$14,608</b>	<b>\$11,530</b>

During 1979, the Corporation subscribed for additional shares of Formularios y Procedimientos Moore, S.A., at a cost of \$398,000, thereby maintaining its equity interest at 49%.



Note 3

Other Assets

Other assets include goodwill, less amortization, amounting to \$10,043,000 (1978–\$10,406,000).

Note 4

Long-Term Debt

(In thousands)	1979	1978
Moore Corporation Limited		
6% Convertible Subordinated Debentures due 1994 (\$44,709,000 Cdn.; 1978–\$50,000,000 Cdn.)	\$ 38,324	\$42,166
Eurocurrency bank loan repayable in 1982 bearing interest at ½ of 1% over the London Interbank Offering rate existing from time to time	13,700	12,903
3,500,000 Pounds sterling		
13,342,000 French francs		
5,000,000 Dutch florins		
Other loans bearing interest at 7% to 9% due 1983 to 1987	1,339	825
Moore Business Forms, Inc.		
7.90% Senior Notes due 1996	20,000	20,000
Industrial Development Revenue Bonds bearing interest at 6.85% to 9.5% due 2004	7,350	—
6.75% Promissory Note due 1986	2,241	2,535
Other loans bearing interest at 8% to 9.5% due 1981 to 1989	679	562
Capital lease commitments	923	1,202
Moore Paragon S.A. — France		
Bank and other loans payable in French francs bearing interest at 8.25% to 11% due 1981 to 1993		
Loans amounting to \$5,956,000 (1978—\$3,971,000) are secured	9,822	7,559
Moore Business Systems Australia Limited		
10.3% secured Debentures payable in Australian dollars due 1983	3,324	3,448
Other secured loans payable in Australian and New Zealand dollars bearing interest at 5% to 10% due 1981 to 1992	2,053	1,324
Moore Paragon Ges. m.b.H. — Austria		
Bank loans payable in Austrian schillings bearing interest at 5% to 8.5% due 1982 to 1989. Loans amounting to \$1,225,000 (1978—\$94,000) are secured	4,042	94
F. N. Burt Company, Inc.		
6.5% Industrial Development Revenue Bonds due 2004	3,500	—
Other Subsidiaries		
Secured loans	1,146	435
Unsecured loans	2,848	3,561
	\$111,291	\$96,614

The 6% Convertible Subordinated Debentures are convertible at any time until April 1, 1984 into common shares at a rate of 17 shares per \$1,000 Cdn. principal amount of debentures. Under certain circumstances debentures are redeemable or can be purchased in the market by the Corporation in accordance with the provisions and sinking fund requirements specified in the trust agreement. The trust agreement provides for a sinking fund, in respect of the retirement of the debentures, to commence in 1985. The principal amount of the debentures purchased by the Corporation in 1979 satisfies the sinking fund obligations for the years 1985 to 1987 inclusive.

The Promissory Note is secured by mortgages on certain properties.

The long-term debt of other subsidiaries bears interest at rates ranging from 6.25% to 18.5%. These debts mature on varying dates up to 1989. Loans amounting to \$1,866,000 are payable in currencies other than United States dollars and loans of \$1,146,000 are secured by assets of 4 subsidiaries.

Payments of \$3,793,000 at December 31, 1979 and \$2,307,000 at December 31, 1978 on long-term debt due within one year are included in current liabilities.

For the years 1981 through 1984 payments required on long-term debt are as follows: 1981—\$4,465,000; 1982—\$17,750,000; 1983—\$9,562,000; 1984—\$3,913,000.

Note 5

Deferred Income Taxes and Liabilities

Deferred income taxes amount to \$47,760,000 at December 31, 1979 and \$48,825,000 at December 31, 1978. Deferred liabilities include \$6,440,000 (1978—\$5,568,000) for pensions under unfunded retirement plans of certain overseas subsidiaries (Note 7).

Deferred income taxes include \$2,277,000 (1978—\$2,129,000) relating to United Kingdom stock relief claimed in the current and prior years which, following a change during 1979 in the United Kingdom stock relief legislation, may be taken into consolidated earnings in future years if at that future time there is reasonable assurance that these amounts will not become payable. In 1979, as a result of this change in legislation, deferred income taxes were reduced by \$1,375,000 representing the release of deferred tax arising from United Kingdom stock relief claims to the end of 1977.



Note 6

Common Shares

On May 8, 1979, under the terms of the Executive Stock Option Plan, options were granted to certain employees to purchase 46,000 shares of the Corporation. Options expire on various dates not more than ten years from the dates granted, and the option price per share is the market value on the date of the grant. Options granted in 1976 to purchase 50,000 shares at a price per share of \$34.94 Cdn. and options granted in 1979 to purchase 46,000 shares at a price per share of \$37.94 Cdn. were outstanding at December 31, 1979.

During 1979, 2,500 shares were issued to holders of options for a cash consideration of \$75,000.

By Articles of Amendment dated April 12, 1979, the authorized share capital of the Corporation was increased from 31,279,264 to 40,000,000 common shares. As required by the provisions of the trust agreement relating to the 6% Convertible Subordinated Debentures, 760,000 authorized shares are reserved to meet the conversion privilege of the debentures:

Note 7

Retirement Plans

Based on the latest reports of independent consulting actuaries on the Corporation's United States and Canadian retirement plans, all vested benefits are fully funded and it is estimated that the obligations for pension benefits expected to accrue and vest in the future, which are related to prior service, approximate \$87,000,000 as at December 31, 1979 (1978-\$75,800,000). Consistent with preceding years, these obligations will be recorded in the accounts and funded by annual payments over periods not exceeding thirty years.

Effective November 7, 1977, a special supplementary pension plan was established under which eligible employees in the United States and Canada were given the opportunity to elect early retirement by the end of that year. The maximum obligation remaining under this plan is \$6,795,000 which will be recorded and paid during the years 1980 and 1981. In 1979, \$4,055,000 was paid and recorded as pension expense (1978-\$4,291,000).

Funded contributory retirement plans are available for employees in some of the international subsidiaries and current service costs under these plans are being charged to earnings and funded annually. In other international subsidiaries, where either state or funded retirement plans exist, there are certain small supplementary unfunded plans.

Pensionable service prior to establishing funded contributory retirement plans in some international subsidiaries, covered by former discretionary non-contributory retirement plans, was assumed as a prior service obligation. The deferred liability for pensions at December 31, 1979, referred to in Note 5, relates primarily to the unfunded portion of this prior service obligation.

Note 8

Earnings and Fully Diluted Earnings Per Share

The earnings per share calculations are based on the weighted average of the shares outstanding during the year.

If it were assumed that at the beginning of the year the 6% Convertible Subordinated Debentures had been converted into shares and all outstanding stock options had been exercised with the funds derived therefrom yielding an annual return of 6% net of tax, the earnings per share for the year would have been \$3.65 (1978-\$2.95).

Note 9

Consolidated Statement of Earnings

The consolidated statement of earnings includes the following:

(In thousands)	1979	1978
Remuneration paid to directors and senior officers	\$ 1,136	\$ 954
Pension plan expense	19,963	17,350
Interest on long-term debt	8,798	6,791
Other interest expense	2,460	2,679
Research and development expense	14,466	10,120
Amortization of deferred production engineering costs	572	703
Amortization of deferred debenture costs	211	130
Amortization of goodwill	363	340
Deferred income taxes	(126)	4,372
Equity in earnings of associated corporations	3,518	2,339
Discount earned on redemption of 6% Convertible Subordinated Debentures	785	—



# Management’s Statement on Financial Reporting

Note 10  
**Extraordinary Items**

<i>(In thousands)</i>	1979	1978
Loss arising from the phasing out of certain operations, net of income tax of \$424,000	\$ —	\$1,060
Provision for settlement by F. N. Burt Company, Inc. of antitrust class actions, net of income tax of \$407,000	—	1,543
Excess of insurance proceeds over net book value of assets destroyed by fire in Austria	—	(955)
	\$ —	\$1,648

Note 11  
**Litigation**

In September 1979, the Court approved the settlements in respect of the class action arising from the 1976 indictment in a Federal antitrust proceeding in the United States of twenty-three folding carton manufacturers including F. N. Burt Company, Inc., a wholly-owned subsidiary of the Corporation. The settlement by F. N. Burt Company, Inc. was fully provided in the accounts of the Corporation in 1978.

Based upon the same charges seventeen private treble damage suits are pending, on behalf of plaintiffs which excluded themselves from the class action, against the indicted companies and several other folding carton manufacturers. In the current stage of proceeding in these damage suits and because of the uncertainty inherent in litigation of this type, the ultimate cost to F. N. Burt Company, Inc. of the disposition of these cases or their settlement is presently not determinable. Management anticipates that the eventual disposition of these lawsuits will not involve liability to F. N. Burt Company, Inc. which would be material to the business or the financial position of the Corporation.

The accompanying consolidated financial statements have been prepared by management in accordance with accounting principles generally accepted in Canada.

The Corporation maintains a system of internal control which is designed to provide reasonable assurance that assets are safeguarded and that reliable financial records are maintained.

The financial statements have been examined by the Corporation’s independent auditors, Price Waterhouse & Co., and their report is included herein.

The Audit Committee of the Board of Directors is composed entirely of outside directors and meets periodically with the Corporation’s independent auditors, management, and the Corporation’s Internal Auditor to discuss the results of audit examinations with respect to adequacy of internal accounting controls and financial reporting of the Corporation.

## Auditors’ Report

To the Shareholders of  
**Moore Corporation Limited:**

We have examined the consolidated balance sheet of Moore Corporation Limited as at December 31, 1979 and the consolidated statements of earnings, retained earnings and changes in financial position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the Corporation as at December 31, 1979 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

**Price Waterhouse & Co.**  
Chartered Accountants

Toronto, Ontario  
February 21, 1980



Ten-Year  
Summary

Expressed in United States currency  
in thousands of dollars except per dollar  
of sales and per share data

Income Statistics

	1979	1978	1977
Sales	\$1,541,048	\$1,323,362	\$1,183,890
Income from operations	192,141	163,439	158,894
Per dollar of sales	12.5¢	12.4¢	13.4¢
Income taxes	98,292	87,576	86,862
Per dollar of sales	6.4¢	6.6¢	7.3¢
Earnings before extraordinary items	104,131	85,728	77,825
Per dollar of sales	6.8¢	6.5¢	6.6¢
Per share	\$3.72	\$3.06	\$2.78
Net earnings	104,131	84,080	76,792
Per dollar of sales	6.8¢	6.4¢	6.5¢
Per share	\$3.72	\$3.00	\$2.74
Dividends	40,352	36,987	33,624
Per share	\$1.44	\$1.32	\$1.20
Earnings retained in business	63,779	47,093	43,168

Balance Sheet and Other Statistics

	1979	1978	1977
Current assets	\$ 625,954	\$ 521,005	\$ 501,685
Current liabilities	218,790	178,978	196,036
Working capital	407,164	342,027	305,649
Ratio of current assets to current liabilities	2.9 to 1	2.9 to 1	2.6 to 1
Fixed assets (net)	309,084	298,040	289,976
Shareholders' equity	572,232	508,378	464,074
Per share	\$20.42	\$18.14	\$16.56
Number of shareholders	18,547	19,993	20,059
Number of employees	28,317	26,748	27,045



Moore  
Corporation  
Limited

1976	1975	1974	1973	1972	1971	1970
\$1,053,241	\$1,005,610	\$1,032,192	\$ 607,129	\$ 499,400	\$ 448,944	\$ 431,841
142,427	154,607	168,597	111,104	92,535	82,180	78,224
13.5¢	15.4¢	16.3¢	18.3¢	18.5¢	18.3¢	18.1¢
77,688	83,597	91,825	60,407	49,429	43,886	42,032
7.4¢	8.3¢	8.9¢	9.9¢	9.9¢	9.8¢	9.7¢
61,633	69,512	72,725	54,896	46,022	39,822	37,531
5.9¢	6.9¢	7.0¢	9.0¢	9.2¢	8.9¢	8.7¢
\$2.20	\$2.48	\$2.60	\$1.93	\$1.62	\$1.40	\$1.32
60,421	69,512	74,725	55,760	46,022	39,822	37,531
5.7¢	6.9¢	7.2¢	9.2¢	9.2¢	8.9¢	8.7¢
\$2.16	\$2.48	\$2.67	\$1.96	\$1.62	\$1.40	\$1.32
33,624	33,621	26,894	21,970	19,199	17,056	16,326
\$1.20	\$1.20	96.0¢	77.5¢	67.5¢	60.0¢	57.5¢
26,797	35,891	47,831	33,790	26,823	22,766	21,205

1976	1975	1974	1973	1972	1971	1970
\$ 452,975	\$ 424,105	\$ 443,393	\$ 346,328	\$ 206,953	\$ 162,056	\$ 150,839
137,232	136,386	181,317	116,719	53,889	43,539	63,379
315,743	287,719	262,076	229,609	153,064	118,517	87,460
3.3 to 1	3.1 to 1	2.4 to 1	3.0 to 1	3.8 to 1	3.7 to 1	2.4 to 1
285,312	287,589	277,362	246,399	152,813	149,675	142,146
424,139	397,278	358,398	310,020	288,652	261,569	238,228
\$15.14	\$14.18	\$12.79	\$11.07	\$10.15	\$9.20	\$8.39
20,036	20,198	20,668	21,303	21,537	22,326	23,636
25,964	26,279	29,535	28,760	16,431	15,783	16,630



## Board of Directors

David W. Barr  
*Toronto*  
*Chairman of the Board*

Edward H. Crawford  
*Toronto*  
*President, The Canada Life Assurance Company*

James D. Farley  
*New York, N.Y.*  
*Executive Vice President, Citibank, N.A.*

J. Douglas Gibson  
*Toronto*  
*Chairman of the Board, The Consumers' Gas Company*

L. Edward Grubb  
*Rumson, N.J.*  
*Corporate Director*

Richard W. Hamilton  
*Toronto*  
*President*

Edwin H. Heeney  
*Toronto*  
*Corporate Director*

W. Harold Rea  
*Toronto*  
*Vice President and Director, The Mutual Life Assurance Company of Canada*

Cedric E. Ritchie  
*Toronto*  
*Chairman of the Board and Chief Executive Officer, The Bank of Nova Scotia*

### **Honorary Directors**

W. Herman Browne  
*Toronto*

J. Stuart Fleming  
*Niagara Falls, N.Y.*

V. William Scully  
*Toronto*

Alan H. Temple  
*New York, N.Y.*



*Artist (above) uses burnishing tool to align correctly a new form prior to printing. (opposite) New counter register is introduced to Moore representatives meeting at the North American Education Centre. This sales and new product training facility was opened in 1979.*







# Executive Personnel

## Corporate Officers

David W. Barr  
*Chairman of the Board*

Richard W. Hamilton  
*President*

Judson W. Sinclair  
*Senior Vice President—Finance*

Wilbur M. Nichols  
*Senior Vice President—International*

Donald S. Dunlop  
*Vice President and Treasurer*

Florence E. Dougherty  
*Secretary*

George G. Flint  
*Comptroller*

## Corporate Services

Robert H. Downie  
*Vice President and Director of Research*

Alan H. Fleming  
*Auditor*

Bruce E. Fowler  
*Director, Corporate Planning and Development*

Peter McConnachie  
*Director of Human Resources*

William F. Young  
*Director, Corporate Cost and Pricing*

## Canadian Management

### Moore Business Forms Division

Maurice O. Beverley  
*Vice President and General Manager*

### Reid Dominion Packaging Limited

Richard W. Bastien  
*Executive Vice President and General Manager*

## United States Management

### Moore Business Forms, Inc.

#### National Forms Division

Lee C. Rumph  
*Executive Vice President*

\*Homer T. Anderson  
*Vice President of Corporate Marketing*

M. Keith Goodrich  
*Vice President and Director of Manufacturing*

John A. Heist  
*Vice President and Director of Human Resources*

\*H. Ross Martin  
*Vice President and Director of Information Systems*

Joseph B. McArthur  
*Vice President and Comptroller*

Chester H. Naukam  
*Vice President and Director of Sales and Marketing*

Thomas J. Pruter  
*Vice President of U.S. Sales*

### Response Graphics Division

John R. Anderluh  
*Vice President and General Manager*

### Moore Business Systems

Henry P. Cooper  
*Vice President and General Manager*

### International Graphics Division

Richard C. Delano  
*Vice President and General Manager*

### Machinery and Business Equipment Division

John L. Wilson  
*General Manager*

### F. N. Burt Company, Inc.

Graham J. McClean  
*Vice President and General Manager*

## International Management

### Toronto, Canada

John M. Kirkpatrick  
*Vice President and General Manager International Division*

#### Operating Executives

Earl C. Kraft  
*Regional Chief Executive Central America*

James L. Saunders  
*Regional Chief Executive South America*

Albert G. Taylor  
*Regional Chief Executive Caribbean*

### London, England

Donald E. Wandersee  
*Vice President and General Manager International Division*

#### Operating Executives

Denis G. Baddams  
*Regional Chief Executive Northern Europe*

Bernard Coburn  
*Regional Chief Executive Australasia*

Phillip Hoegarts  
*Regional Chief Executive Central Europe*

Piet A. Laubscher  
*Regional Chief Executive Southern Africa*

Denis Nichol  
*Regional Chief Executive Southern Europe*

Eric W. Pattle  
*Regional Chief Executive United Kingdom and Eire*

Roger Prêtre  
*Regional Chief Executive Western Europe*

## Changes in Officers and Executives

Jean-Paul R. M. Evans retired as a senior vice president of Moore Corporation Limited and chairman of Moore Business Forms Limited. Mr. Evans was located in London, England, was formerly chairman of Lamson Industries Limited and served with distinction for more than 33 years.

Wilbur M. Nichols was appointed senior vice president—International, located in Toronto. Mr. Nichols was formerly located in London, England as managing director and chief executive officer of International Operations.

Donald E. Wandersee was appointed vice president and general manager of the International Division, London, England. Mr. Wandersee was formerly vice president and general manager of F. N. Burt Company, Inc.

Graham J. McClean was appointed vice president and general manager of F. N. Burt Company, Inc. Mr. McClean was formerly a senior sales executive of Moore Business Forms, Inc.

Following consolidation of the Corporation's international operations, Earl C. Kraft was appointed regional chief executive, Central America; James L. Saunders was appointed regional chief executive, South America; and Albert G. Taylor was appointed regional chief executive, Caribbean.

Peter McConnachie was appointed director of human resources. Mr. McConnachie was formerly industrial relations manager of the Canadian division of the Corporation.

There were a number of changes within Moore Business Forms, Inc. Stanley D. Waltman retired as executive vice president after 37 years of valued service with Moore. Lee C. Rumph, formerly vice president and director of manufacturing has been appointed to succeed Mr. Waltman and M. Keith Goodrich, formerly vice president and director of information services, has been appointed to succeed Mr. Rumph. H. Ross Martin, formerly an associate comptroller, was appointed to succeed Mr. Goodrich. John R. Anderluh, formerly general manager of the Response Graphics Division, was appointed vice president and general manager of that division.

\*Also provides Corporate Services



**Corporate Office**

1 First Canadian Place  
P.O. Box 78  
Toronto, Canada M5X 1G5

**Transfer Agents**

National Trust  
Company, Limited  
21 King Street East,  
Toronto M5C 1B3

1350 Sherbrooke St. West,  
Montreal H3G 1J1

250 Portage Avenue,  
Winnipeg R3C 0B5

150 Toronto-Dominion  
Square,  
Calgary T2P 2Y9

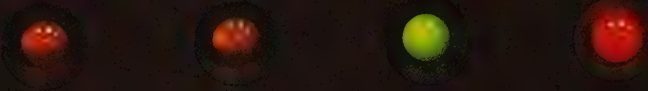
510 Burrard Street,  
Vancouver V6C 2J7

Manufacturers Hanover  
Trust Company  
4 New York Plaza,  
New York, N.Y. 10015

MA 0217



6. EXPEDITE REPORT



MOORE BUSINESS FORMS

SLSM	DATE	OUR ORDER



# Moore Corporation Limited

## Notice of Annual and General Meeting of Shareholders

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*Notice is hereby given* that the annual and a general meeting of the shareholders of Moore Corporation Limited will be held **in Commerce Hall, Commerce Court West** (King & Bay Streets), Toronto, Ontario, on Thursday, the 3rd day of April, 1980 at the hour of 2:00 o'clock in the afternoon Toronto Time for the following purposes:

1. To receive, consider and, if thought fit, approve the consolidated financial statements of the Corporation and its subsidiaries for the year ended December 31, 1979, together with the report of the auditors thereon and the report of the directors to the shareholders.
2. To elect directors for the ensuing year.
3. To appoint auditors for the ensuing year.
4. To consider and, if thought fit, confirm By-law No. 12 of the Corporation, being a by-law amending the provisions of By-law No. 1 respecting the remuneration of directors.
5. To transact such other business as may properly come before the meeting.

*Dated at Toronto, Ontario, this 4th day of March, 1980.*

By Order of the Board,  
**F. E. Dougherty**  
*Secretary*

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*If it is not your intention to be present at the meeting, please exercise your right to vote by signing and returning your form of proxy in the envelope enclosed herewith for that purpose. Your form of proxy, imprinted with your name and address, is enclosed in the inner pocket of the covering envelope in which your copy of the 1979 Annual Report and this Notice of Annual and General Meeting have been mailed to you.*



# Moore Corporation Limited

## Information Circular

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### Solicitation of Proxies

The information contained in this circular is furnished in connection with the solicitation of proxies by the management of Moore Corporation Limited, the "Corporation", to be used at the annual and general meeting of shareholders of the Corporation to be held on Thursday, April 3, 1980 at 2:00 o'clock in the afternoon Toronto Time in **Commerce Hall, Commerce Court West**, (King & Bay Streets), Toronto, Ontario, and at all adjournments thereof, for the purposes set forth in the accompanying notice of meeting. It is expected that the solicitation will be made primarily by mail but proxies may also be solicited personally by employees of the Corporation. The total cost of the solicitation will be borne by the Corporation.

### Appointment and Revocation of Proxies

The persons named in the enclosed form of proxy are directors of the Corporation. **A shareholder desiring to appoint some other person as a representative at the meeting may do so** either by inserting such person's name in the blank space provided in the form of proxy or by completing another proper form of proxy and, in either case, delivering the completed form of proxy to the Secretary of the Corporation in time for use at the meeting.

A shareholder who has given a proxy may revoke it either (a) by signing a proxy bearing a later date and delivering it to the Secretary of the Corporation in time for use at the meeting or (b), as to any matter on which a vote shall not already have been cast pursuant to the authority conferred by such proxy, by signing written notice of revocation and delivering it to the Secretary of the Corporation or the Chairman of the meeting.

### Exercise of Discretion by Persons Appointed

The persons named in the enclosed form of proxy will vote the shares in respect of which they are appointed in accordance with the direction of the shareholders appointing them.

**In the absence of such direction, such shares will be voted for approval of the consolidated financial statements, the report of the auditors thereon and the report of the directors to the shareholders and for confirmation of By-law No. 12 of the Corporation. Such shares will also be voted for the election of directors and appointment of auditors as indicated under those headings in this circular.**

The enclosed form of proxy confers discretionary authority upon the persons named therein with respect to amendments to or variations of matters identified in the notice of meeting, and with respect to other matters which may properly come before the meeting. At the date of this circular, the management of the Corporation knows of no such amendments, variations or other matters.

### Voting Shares

On February 21, 1980, the Corporation had outstanding 28,023,146 common shares without par value. Shareholders of record at the close of business on April 1, 1980 will be entitled to one vote for each share held by them. As far as is known to the directors and senior officers of the Corporation, no person holds of record or owns beneficially more than 10% of the common shares of the Corporation.



### Election of Directors

The Board consists of nine directors to be elected annually. The persons named in the enclosed form of proxy intend to vote for the election of the proposed nominees whose names are set out in this circular as directors of the Corporation. All such nominees are now members of the Board of Directors and have been since the dates indicated. Management does not contemplate that any of the proposed nominees will be unable to serve as a director but, if that should occur for any reason prior to the meeting, the persons named in the enclosed form of proxy reserve the right to vote for another nominee at their discretion. Each director elected will hold office until the next annual meeting or until his successor is elected.

The Corporation is required to have an audit committee and the present members of such committee are indicated with an asterisk.

The following information is provided with respect to the persons proposed to be nominated for election as directors and indicates the common shares of the Corporation reported by such persons as beneficially owned directly or indirectly by them as of February 21, 1980.

	Became Director	Common Shares
<b>David W. Barr,</b> Toronto, Ontario Chairman of the Board of the Corporation	January, 1968	27,500
* <b>Edward H. Crawford,</b> Toronto, Ontario President, The Canada Life Assurance Company (Life insurance)	April, 1975	500
* <b>James D. Farley,</b> New York, N.Y. Executive Vice President, Citibank, N.A. (Banking)	January, 1977	100
* <b>J. Douglas Gibson,</b> Toronto, Ontario Chairman of the Board, The Consumers' Gas Company (Natural gas distribution)	June, 1971	1,400
* <b>L. Edward Grubb,</b> Rumson, N.J. Corporate Director	March, 1973	1,000
<b>Richard W. Hamilton,</b> Toronto, Ontario President of the Corporation	April, 1974	4,700
* <b>Edwin H. Heeney,</b> Toronto, Ontario Corporate Director	March, 1972	200
* <b>W. Harold Rea,</b> Toronto, Ontario Vice President and Director, The Mutual Life Assurance Company of Canada (Life insurance)	September, 1963	2,000
* <b>Cedric E. Ritchie,</b> Toronto, Ontario Chairman of the Board and Chief Executive Officer, The Bank of Nova Scotia (Banking)	January, 1978	100

\*Member of Audit Committee



### Remuneration of Management

The following table shows the aggregate remuneration paid or payable by the Corporation and its wholly-owned subsidiaries during 1979 to the directors of the Corporation as such, to the five senior officers of the Corporation receiving the highest remuneration and to all officers of the Corporation who received annual remuneration in excess of \$50,000 (Cdn.) or equivalent, together with the estimated aggregate cost to the Corporation and its subsidiaries in the year of pension benefits for each of these three groups:

	Aggregate Remuneration	Pension Benefits
Nine directors	\$ 62,750 *	—
Five senior officers	\$ 735,891 *	\$43,284 *
All officers receiving over \$50,000 per annum	\$1,073,143 *	\$60,724 *

\* Expressed in United States Currency

### Stock Options

On May 8, 1979, an option in respect of 1,000 common shares was granted to a senior officer of the Corporation at a price of \$37.94 (Cdn.) per share, the market value on that date. Such option expires on May 7, 1989. The price range of the shares, in Canadian funds, in the thirty-day period preceding the grant was from \$37.75 to \$39.38 (Cdn.) per share.

The option was granted pursuant to the provisions of the 1976 Executive Stock Option Plan approved by shareholders of the Corporation on April 14, 1976 and the Corporation received no consideration for the granting thereof.

### Amendment of By-laws

On February 8, 1980 the directors enacted By-law No. 12 of the Corporation, being a by-law amending the provisions of By-law No. 1 as they relate to the remuneration of directors by increasing the annual remuneration of each director from \$5,000 to \$7,500 (U.S.) and by increasing the fee paid for each meeting of directors or a committee thereof attended from \$250 to \$400 (U.S.). To be effective, By-law No. 12 must be passed by a majority of the votes cast at the meeting.

### Appointment of Auditors

The persons named in the accompanying form of proxy intend to vote in favour of the reappointment of Price Waterhouse & Co. as auditors of the Corporation for a term expiring with the annual meeting of shareholders in 1981. Price Waterhouse & Co. have served as auditors of the Corporation since 1929.

Toronto, Ontario, February 21, 1980

By Order of the Board,  
**F. E. Dougherty**  
Secretary